ANNUAL REPORT FOR 2000-2001
and
BUDGET REQUEST 2001-2002

I. Delta State University, Office of Student Financial Assistance
   Ann Margaret Mullins, Director

II. Analysis of Trends in Student Financial Assistance

<table>
<thead>
<tr>
<th>Fund</th>
<th>00-01 Paid*</th>
<th>Same time last year</th>
<th>99-00 Paid</th>
<th>98-99 Paid</th>
<th>97-98 Paid</th>
<th>96-97 Paid</th>
<th>95-96 Paid</th>
<th>94-95 Paid</th>
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</thead>
<tbody>
<tr>
<td>S E O G</td>
<td>$126,113</td>
<td>$121,575</td>
<td>$195,004</td>
<td>$171,426</td>
<td>$167,398</td>
<td>$171,475</td>
<td>$173,075</td>
<td>$153,196</td>
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<td>F W S</td>
<td>322,028</td>
<td>258,633</td>
<td>390,332</td>
<td>321,448</td>
<td>384,090</td>
<td>372,933</td>
<td>379,719</td>
<td>364,545</td>
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<tr>
<td>P E R K I N S</td>
<td>204,825</td>
<td>150,700</td>
<td>252,480</td>
<td>264,727</td>
<td>323,240</td>
<td>205,653</td>
<td>338,302</td>
<td>282,775</td>
</tr>
<tr>
<td>M S I G</td>
<td>20,525</td>
<td>27,900</td>
<td>29,464</td>
<td>26,302</td>
<td>31,099</td>
<td>22,272</td>
<td>38,579</td>
<td>42,887</td>
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<tr>
<td>P E L L</td>
<td>2,935,744</td>
<td>2,777,819</td>
<td>2,833,102</td>
<td>2,866,878</td>
<td>2,570,302</td>
<td>2,479,548</td>
<td>2,298,509</td>
<td>2,272,748</td>
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<tr>
<td>A F L O A N</td>
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<td>4,555,604</td>
<td>4,890,906</td>
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<td>4,511,208</td>
<td>4,917,099</td>
<td>4,002,957</td>
<td>3,367,791</td>
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<td>2,083,028</td>
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<td>2,121,705</td>
<td>2,157,330</td>
<td>2,230,133</td>
<td>2,117,147</td>
<td>1,601,912</td>
<td>1,440,046</td>
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<tr>
<td>P L U S L O A N</td>
<td>189,725</td>
<td>142,047</td>
<td>157,447</td>
<td>111,420</td>
<td>68,744</td>
<td>110,676</td>
<td>96,955</td>
<td>79,295</td>
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<tr>
<td>R S E</td>
<td>-------------</td>
<td>---------------------</td>
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<td>------------</td>
<td>------------</td>
<td>------------</td>
<td>------------</td>
<td>------------</td>
</tr>
<tr>
<td>M T A G</td>
<td>775,525</td>
<td>740,850</td>
<td>742,375</td>
<td>761,212</td>
<td>720,900</td>
<td>732,320</td>
<td>493,466</td>
<td>------------</td>
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<tr>
<td>M E S G</td>
<td>91,590</td>
<td>83,825</td>
<td>83,825</td>
<td>75,446</td>
<td>63,558</td>
<td>40,145</td>
<td>21,793</td>
<td>------------</td>
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</tbody>
</table>

* 2000-2001 figures do not reflect May and Summer 2001 awards.
III. STUDENT FINANCIAL ASSISTANCE - Annual Report 2000-2001 (through August 2001)

<table>
<thead>
<tr>
<th># of Students</th>
<th>Per Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Accepted All Types-Unduplicated</td>
<td>3238</td>
</tr>
<tr>
<td>99-00</td>
<td>3134</td>
</tr>
<tr>
<td>98-99</td>
<td>3312</td>
</tr>
<tr>
<td>97-98</td>
<td>3218</td>
</tr>
<tr>
<td>96-97</td>
<td>3238</td>
</tr>
<tr>
<td>95-96</td>
<td>3118</td>
</tr>
<tr>
<td>94-95</td>
<td>2864</td>
</tr>
</tbody>
</table>

Average Title IV Award Package $ 5294

Total Title IV Accepted 2334 $ 12,357,455

Total Inst Sources Accept (Includes MTAG/MESG & Delta Init. Scholars)
| 99-00 | 934 | $ 4,360,180 |
| 98-99 | 859 | $ 3,914,049 |
| 97-98 | 883 | $ 3,777,942 |
| 96-97 | 704 | $ 3,265,175 |
| 95-96 | 668 | $ 3,120,507 |

Total Outside Sources 816 $ 2,183,418

Total Student Loans Accepted (All)

| Stafford | 1406 | $ 5,376,690 |
| Unsubsidized Stafford | 648 | 2,119,478 |
| PLUS | 52 | 196,689 |
| Perkins | 184 | 289,360 |
| CIOE | 9 | 13,600 |

<table>
<thead>
<tr>
<th>Fall 2000</th>
<th>Spring 2001</th>
<th>Summer 2001</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ 2,492,068</td>
<td>$ 2,510,398</td>
<td>374,224</td>
</tr>
<tr>
<td>948,213</td>
<td>970,397</td>
<td>200,926</td>
</tr>
<tr>
<td>89,850</td>
<td>93,075</td>
<td>13,764</td>
</tr>
<tr>
<td>110,375</td>
<td>94,450</td>
<td>84,535</td>
</tr>
</tbody>
</table>

Pell Grant Offered 3140 $ 7,971,371
Pell Grant Disbursed 1535 $ 2,979,085

Average Pell Award/Year $ 2201

Students Requiring Verification
| 00-01 | 3096 |
| 99-00 | 3257 |
| 98-99 | 2699 |
| 97-98 | 2790 |
| 96-97 | 2159 |
| 95-96 | 2030 |
| 94-95 | 1778 |

Dependent - On Campus 2576 Independent - On Campus 572
Dependent - Off Campus 500 Independent - Off Campus 1102
Dependent - With Parent 278 Independent - With Parent 105

Student Applicants Under 24 3831
Student Applicants 24 - 30 747
Student Applicants Over 30 555

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<table>
<thead>
<tr>
<th># of Students</th>
<th>Paid Per Year</th>
<th>Fall 2000</th>
<th>Spring 2001</th>
<th>Summer 2001</th>
</tr>
</thead>
</table>

| SFOG | 340 | $ 230,526 | 69,863 | 56,250 | 104,413 |
| MSOG | 155 | $ 24,272 | 13,275 | 7,250 | 3,747 |
| CWS (Paid through 5/1/01) | 435 | $ 423,338 | 189,396 | 196,311 | 39,631 |

Paid Per Year

- Academic Scholarships 676 $ 1,465,023
- Athletic Scholarships 244 $ 806,113
- Music Scholarships 178 $ 395,772
- Other Service 249 $ 635,602
- Dependent Scholarship 86 $ 98,025
- MTAG 1078 $ 775,525
- MESG 59 $ 91,590

Number of students paid from any fund (Scholarships and Title IV) 3049

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Other Service Includes:
- Grad Out of State
- Student Union
- Art
- Broom Editor
- Cheerleader
- Foundation
- Gooch
- Miss DSU
- SGA
- Student Affairs
- Delta Init Educ.
- Delta Educ. Inst.

Number of students paid scholarships only 887

REVISED 10/17/01
IV. Personnel

A. Activities and Accomplishments

The Financial Aid Director served on the Conference Committee for the State of Mississippi Financial Aid Organization.

The Financial Aid Director was selected to represent IHL as a member of the board of Mississippi Higher Education Assistance Corporation (MHEAC).

The Financial Aid Director was asked to serve as the lender liaison for the State of Mississippi Financial Aid Organization.

The Assistant Director of Financial Aid served as the Legislative Committee Chair in the Mississippi Financial Aid Organization and was asked to run for the position of 1st Vice President for Training.

The following workshops were attended by one or all of the SFA professional/support staff during 2000-2001. These provided the continued training necessary in new and proposed financial aid regulations.

- MASFAA (State Association) Fall Conference
- Mississippi SCT Summit – BANNER Training
- Financial Aid Officer’s Workshops sponsored by USA Group
- Financial Aid Officer’s Workshops sponsored by the TN Guaranty Agency
- Federal Financial Aid Update sponsored by MASFAA
- MASFAA Spring Conference
- NASFAA (National Organization) Training

Financial Aid staff served as presenters or organizers of the following:

- IHL Sponsored Recruiting Day in Jackson
- Financial Aid Workshop at Lee Academy, Clarksdale
- Financial Aid Workshop at Kirk Academy, Grenada
- Financial Aid Workshop at Bayou Academy, Cleveland
- Financial Aid Workshop at Clarksdale High School, Clarksdale
- Financial Aid Workshop at Leland Middle School, Leland

B. New Position Request

Financial Aid Counselor – Level 10

C. Recommended Change of Status

None
V. Unit Goals and Outcome Assessments for 2000-2001

A. Unit Goals for 2000-2001

Goal #1

Secure additional counselor position for financial aid office.

Institutional Goal

“Provide administrative services ... which are effective and efficient in the support of the institutional mission”.

Expected Results

Work load of financial aid counselors is more manageable and more time is available for individual counseling of students.

Evaluation Procedures

Evaluate if the number of overtime hours required by staff members five months a year is significantly reduced.

Actual Results

A part time employee (80%) may be approved for the 2001-2002 academic year.

Use of Evaluation Results

Counselor position has not yet been filled. Evaluation will occur after position is filled.
Goal #2

Implement EFT for the 2001-2002 academic year.

Institutional Goal

“Optimize the effective use of technology in support of the education process.”

Expected Results

Student loan funds are delivered to students in a more efficient manner.

Evaluation Procedures

Determine if loan proceeds are processed more efficiently in a shorter amount of time.

Actual Results

The financial aid office will deliver student loan funds through EFT beginning with the Summer I 2001 semester – earlier than expected.

Use of Evaluation Results

The first disbursement has not yet been made. Evaluation will occur at that time.
Goal #3

Work with those departments that award scholarships and develop a method of receiving information regarding scholarship recipients earlier in the award cycle. This will reduce the amount of revisions that have to be made to student's financial aid awards.

Institutional Goal

"Provide administrative services ... which are effective and efficient in the support of the institutional mission”.

Expected Results

Fewer revisions to a student’s federal financial aid awards are required.

Evaluation Procedures

Determine if the number of revised financial aid award letters is reduced.

Actual Results

Many scholarship awards were reported earlier than usual for the 2000-01 year. A scholarship task force was created and policies regarding early scholarship reporting deadlines were established.

Use of Evaluation Results

Students will have less confusion regarding actual financial awards received.
Goal #4

Secure two new printers for the financial aid office. Two of the current printers have been used for over seven years.

Institutional Goal

“Optimize the effective use of technology in support of the education process.”

Expected Results

Printing will occur faster and with fewer “technical” problems regarding the campus network.

Evaluation Procedures

Determine if printer service calls decrease.

Actual Results

One new printer was received by the financial aid office.

Use of Evaluation Results

Printing is more efficient.
Goal #5

Fully implement the Master Promissory Note loan process.

Institutional Goal

“Provide administrative services ... which are effective and efficient in the support of the institutional mission.”

Expected Results

Students will be required to complete much less paperwork in the student loan application process. Applications will be processed in a more timely manner.

Evaluation Procedures

Determine if student’s loans are being processed by the school and lender much faster.

Actual Results

Student’s loans were approved and disbursed in a shorter time than before.

Use of Evaluation Results

We are pleased with the MPN process and the process of transmitting this information electronically.
Goal #6

Work with the Academic Support Lab to provide study skills workshops for those financial aid recipients who are having academic difficulties.

Institutional Goal

“Accommodate … students … by offering … conferences and workshops.”

Expected Results

Students with academic difficulties will be better informed regarding “how to study” and regarding the academic support opportunities available to them on campus.

Evaluation Procedures

Determine if workshop attendance increases and if the number of students with academic difficulties decreases.

Actual Results

Three workshops were conducted in the Fall 2000 semester and three in the Spring 2001 semester.

Use of Evaluation Results

Attendance at the workshops increased over the course of the year. The number of financial aid students with academic difficulties has not significantly changed at this time, but we will continue to monitor the results.
Goal #7
Secure a time at freshmen/transfer summer orientation for loan counseling sessions.

Institutional Goal

“Provide administrative services ... which are effective and efficient in the support of the institutional mission.”

Expected Results

Fewer students will have delays in receiving their student loan funds.

Evaluation Procedures

Determine if fewer students require loan counseling the first week of school.

Actual Results

Loan counseling was conducted at orientation sessions. Additional time is needed to cover information more thoroughly.

Use of Evaluation Results

We are pleased that the number of students requiring loan counseling during registration has decreased. We are not satisfied with the quality of counseling that can be achieved in the short time allotted and will request that additional time be allotted next year.
VI. New Unit Goals for 2001-2002

1. Add a page to the financial aid web site that will notify students of departments that have work study positions available and add financial aid web site address to all new printed materials.

2. Disburse State Scholarships (Critical Needs Scholarship, William Winter Scholarship, HELP scholarship) directly to the student’s account at the beginning of the semester rather than waiting for reimbursement from the state before disbursement.

3. Establish April 1 as the new priority financial aid deadline.

4. Verify admission status earlier in the financial aid process. Delay financial aid awards until after the student has applied for admission.

5. Develop professionally printed departmental brochure as a supplement to the “in-house” brochure currently being used.

6. Change the procedures for awarding supplemental aid for commercial aviation majors.
### Unit Budget Plan

<table>
<thead>
<tr>
<th>Account</th>
<th>Description</th>
<th>Beginning of Current Year 00-01</th>
<th>Change Requested</th>
<th>New Budget 2001-2002</th>
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<tbody>
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<td>61300</td>
<td>Prof, Non Faculty</td>
<td>57,750</td>
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<td>57,750</td>
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<tr>
<td>61400</td>
<td>Clerical &amp; Secretarial</td>
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<tr>
<td>63000</td>
<td>Fringe Benefits</td>
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<tr>
<td>74000</td>
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<td>75220</td>
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<td>76000</td>
<td>Commodities</td>
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**One time equipment requests for Student Financial Assistance**  
*May 2001*

1. Laptop computer  
   $4000

2. Desk for new counselor  
   $3500

3. Computer for new counselor  
   $3000