

Notice of Intent to Award

Procurement Number	DSU07-2022 / RFx: 3160005300
Procurement Name	Request for Proposals for Solid Waste Collection and Disposal Services
Procurement Release Date	July 20, 2022
Response Due Date and Time	August 23, by 2:00 PM CST
Contract Effective Date	January 1, 2023
Evaluation Report Posting Date	October 21, 2022

Delta State University's (DSU) Office of Procurement and Contract Services issued a Request for Proposals (RFP) to secure a vendor to provide solid waste collection and disposal services. These services are to be provided for the campus of DSU. The Contractor will provide solid waste collection and disposal services to properties owned and operated by DSU. The awarded contract term will be five (5) years with one (1) optional renewal year.

The RFP required the winning vendor have at least five (5) years' experience providing solid waste collection and disposal services. The vendor must maintain the required insurance coverage throughout the term of the contract, with DSU being named as the additionally insured.

In response to the RFP, the following two (2) vendors submitted proposals:

1. Republic Services, Inc.
2. Waste Management Services of Mississippi, Inc.

The evaluation committee signed the Procurement Committee Evaluator Certification. The cost proposal was redacted by procurement staff and the management proposal was verified by procurement staff before providing to the committee. The committee signed each proposal out and back into the procurement department; cost first, management second. A scorecard was provided for each of committee members to score each proposal. The Cost/Price 50%, Experience 10%, Financial Resources 10%, Completeness of Response 10%, Quality of Plan 10% and Disaster Plan 10%. The scores from the Cost Analysis Phase and the Management Analysis Phase and were combined for one score and only the top scoring proposal would advance to the Finalist Phase. DSU selected the following individuals to serve on the evaluation committee due to their positions, responsibilities, and work experience:

Kelvin Davis / Director of Financial Reporting
Tijuana Harris / Director of Accounting
Gerald Finley / Director of Facilities Management
Julie Jackson / Director of Housing and Residence Life
Cecil Barnett / Supervisor of Grounds and Horticulture
Derrick Brown / Retail Manager of Sodexo

The top scoring vendor was Waste Management Services of Mississippi, Inc. Waste Management was the only proposal to reach the Finalist Phase. The Management Proposal and Cost Proposal for both vendors were opened and evaluated resulting in the final scores (listed in order of final score):

1. Waste Management Services of Mississippi, Inc.
2. Republic Services, Inc.

Based on the aforementioned evaluation and resulting scores, Delta State University's Office of Procurement and Contract Services intends to award the contract to Waste Management Services of Mississippi, Inc. The contract is subject to final approval by the Mississippi Institutions of Higher Learning board. The contract effective date will be January 1, 2023, at an estimated contract value of \$325,000 for the initial five-year term.