#### **Unit Missions**

#### Aramark Mission

#### **Mission statement**

Aramark Food Services will continue to work with Delta State University to promote healthier lifestyles, attract and retain students, and provide variety in food choices for Delta State's students, faculty, and staff.

#### **Related Items**

There are no related items.

#### **B&N Mission**

#### **Mission statement**

More than a traditional on-campus bookstore, Barnes & Noble College promises to deliver students and faculty an unmatched retail and digital learning experience-providing the tools, resources and services that will help empower Delta State University for success. We are driven by a vision to take bold and imaginative steps towards bringing Delta State University "what's next" in collegiate retailing. That vision feeds our dedication to retail excellence and fuels our advances in educational content.

Barnes and Noble delivers on this promise through five unyielding commitments:

- **Student and Faculty Insight** We understand your Delta State University students and faculty preferences and will bring merchandise strategies that include sought-after products and services that Delta State University students need and want.
- Innovation Barnes and Noble is committed to bringing Delta State
  University next-generation resources and digital solutions to help the future of
  learning. We will bring unrivaled access to affordable course materials and
  exceptional in-store and online shopping experience on your campus.
- Advanced Technologies Barnes and Noble will continue to invest in nextgeneration technology and systems to deliver an optimized customer experience to all students and faculty.
- **Superior Products & Services** Barnes and Noble offers students and faculty the most robust customized assortment of popular school-spirit merchandise, must-have apparel, technology gadgets, food and beverage options and more.

• **Higher Ed Focus** - Barnes and Noble will advocate for and use our resources to help support Delta State University's mission and goals.

#### **Related Items**

There are no related items.

#### **SBS** Mission Statement

#### **Mission statement**

SBS is responsible for collecting tuition, fees and fines, issuing decals, refund and work-study checks, cashing checks, university cashiering, and issuing and maintaining the functions of the Okra Kard (students' identification cards) and is located for easy access to students. The SBS staff strive to accommodate and serve our students, faculty, and staff through accuracy, reliability, and friendliness thereby creating an atmosphere of harmony and trust that spreads to the people we serve.

#### **Related Items**

There are no related items.

#### **User Outcomes**

#### **SBS 01: Decreased incidents of financial burdens**

**Start:** 7/1/2013 **End:** 6/30/2014

#### **User Outcome**

Decreased incidents of financial burdens while attending Delta State and after graduation.

#### **Data Collection (Evidence)**

- a. Compared the number of students turned over to collection in previous academic years to calculate an increase or decrease in the number of students turned over to collections.
- b. Number of students purged for non-payment decreased.
- c. Analyze the Perkins Loan Default Rates and Perkins Loan Cancellations.
- d. Analyze the Perkins Loan dollars cancelled due to graduates' choice.
- Appendix Annual Plan 2012
- Appendix FY13

#### **Results of Evaluation**

#### Use of Results and Recommendations

#### **Related Items**

There are no related items.

# **SBS 02:** Solve all students' problems related to Student Business Services.

**Start:** 7/1/2013 **End:** 6/30/2014

#### **User Outcome**

Solve all students' problems related to Student Business Services to the satisfaction of the student and/or parent and offer exemplary customer service.

#### **Data Collection (Evidence)**

The higher ratings in student satisfaction reported on the graduation survey are an indication that SBS is solving many of the students' problems. Few complaints were reported to the Vice President of Finance and Administration.

\*\*See Appendix A

#### **Results of Evaluation**

#### **Use of Results and Recommendations**

#### **Related Items**

There are no related items.

### **SBS 03: Illustrate awareness of services offered.**

**Start:** 7/1/2013 **End:** 6/30/2014

#### **User Outcome**

Illustrate awares of services offered.

#### **Data Collection (Evidence)**

- Graduation Survey
- On-line Okra Kard reports
- TouchNet reports

\*\*SEE APPENDIX A

#### **Results of Evaluation**

#### **Use of Results and Recommendations**

#### **Related Items**

There are no related items.

#### **Unit Goals**

## SBOOK 2014\_01: Financial Aid Integration

**Start:** 7/1/2013 **End:** 6/30/2014

#### **Unit Goal**

Barnes and Noble will work with SBS on an integration of students' accounts and B&N to provide students with early access to excess financial aid for the purchase of textbooks and supplies.

#### **Evaluation Procedures**

Evaluation procedures will be the successful integration after the fall 2013 semester.

#### **Actual Results of Evaluation Use of Evaluation Results**

#### **Related Items**

There are no related items.

## SFOOD 2014\_01: Capital Contribution to Union Renovation Project

**Start:** 7/1/2013 **End:** 6/30/2014

#### **Unit Goal**

Aramark is committed to the renovation of the H.L. Nowell Union and the successful relocation of the cafeteria into the renovated Union.

#### **Evaluation Procedures**

Aramark has committed a capital infusion for Phase I of the renovation of H.L. Nowell Union in FY14.

#### **Actual Results of Evaluation**

#### **Use of Evaluation Results**

#### **Related Items**

There are no related items.

#### Section IV.a

#### **Brief Description**

SBS is responsible for collecting tuition, fees and fines, issuing decals, refund and work-study checks, cashing checks, university cashiering, and issuing and maintaining the functions of the Okra Kard (students' identification cards). SBS also administers MPACT, WIA, and Perkins Loan programs. SBS assesses tuition, fees, room and board and is responsible for the accuracy of the students' accounts. SBS also administers the Okra Kard system, which includes pay for print, door access, meal plan, access to activities, maintaining the card database, and management reporting.

Judgment  ☐ Meets Standards		Does Not Meet Standards		Not Applicable
Narrative				
Section IV.b				
Comparative dat Enrollment, CHP, maj		graduation rates, expenditu	ıres,	trends, etc.
Judgment  ☐ Meets Standards		Does Not Meet Standards		Not Applicable
Narrative				
Section IV.c				
Diversity Compli	an	ce Initiatives and Pro	gre	ess
Judgment   Meets Standards		Does Not Meet Standards		Not Applicable
Narrative				
Section IV.d				
Economic Develo	opr	ment Initiatives and F	Prog	gress
Judgment  ☐ Meets Standards		Does Not Meet Standards		Not Applicable
Narrative				

Delta State University FY 2014 Unit Level Report Department: Student Business Services

Narrative

Section IV.e
Grants, Contracts, Partnerships, Other Accomplishments
Judgment  ☐ Meets Standards ☐ Does Not Meet Standards ☐ Not Applicable
Narrative
Section IV.f
Service Learning Data List of projects, number of students involved, total service learning hours, number of classes, faculty involved, accomplishments.
Judgment  ☐ Meets Standards ☐ Does Not Meet Standards ☐ Not Applicable
Narrative
Section IV.g
Strategic Plan Data Only use this section if you have strategic plan info to report that is not covered in other areas of your report
Judgment  ☐ Meets Standards ☐ Does Not Meet Standards ☐ Not Applicable
Narrative
Section IV.h
Committees Reporting To Unit  Each unit includes in the annual plan and report a list of the committees whose work impacts that unit or any other aspect of the university; along with the list will be a notation documenting the repository location of the committee files and records. Committee actions affecting the unit's goals may be noted in other applicable sections of the annual reports. Not required to be included in the unit's annual plan and report, but required to be maintained in the repository location, will be a committee file that includes, for each committee: Mission and by-laws, Membership, Process, Minutes.
Judgment  ☐ Meets Standards ☐ Does Not Meet Standards ☐ Not Applicable

Delta State University FY 2014 Unit Level Report Department: Student Business Services

Section V.a

Faculty (Accomply Noteworthy activities				
Judgment  ☐ Meets Standards		Does Not Meet Standards		Not Applicable
Narrative				
Section V.b				
Staff (Accomplis	shn	nents)		
		Does Not Meet Standards		Not Applicable
Narrative				
Section V.c				
Administrators	(ac	complishments)		
Judgment  ☐ Meets Standards		Does Not Meet Standards		Not Applicable
Narrative				
Section V.d				
Position(s) requ	ies	ted/replaced with jus	stifi	cation
Judgment  ☐ Meets Standards		Does Not Meet Standards		Not Applicable
Narrative				
Section V.e				
Recommended (	Cha	nge(s) of Status		
Judgment  ☐ Meets Standards		Does Not Meet Standards		Not Applicable
Narrativo				

Delta State University FY 2014 Unit Level Report Department: Student Business Services

Section VI.a						
Changes Made in the Past Year						
Judgment  ☐ Meets Standards	☐ Does Not Meet Standards	□ Not Applicable				
Narrative						
Section VI.b						
Recommended (	Changes for the Coming	Year				
Judgment   Meets Standards	□ Does Not Meet Standards	□ Not Applicable				
Narrative						

#### Appendix A

#### **Payment Plans**

	Fall 2010		Spring	2011	Fall 2011		Spring 2012	
	5-Pay	4-Pay	5-Pay 4-Pay		5-Pay 4-Pay		5-Pay 4-Pay	
Plans in		-	-	-				
Dollars	7,158	45,636	204,321	123,622	18,298	323,350	88,344	118,382
Plans in								
Participants	12	121	107	72	10	172	54	70

	Fall 2010	Fall 2011	
5-Pay	12	107	
4-Pay	121	172	
	133	279	412
	Spring 2011	Spring 2012	
5-Pay	107	54	
4-Pay	72	70	
	179	124	303

In the Spring of 2011, SBS offered a five payment plan beginning in January and ending in May. Due to the increased enrollment, DSU should consider offering the plan arrangement used in the Spring of 2011.

#### **Quality of Service\***

Fall		Spring			
2011	1.7	2012	1.7		
2010	1.8	2011	1.8		
2009	1.7	2010	1.7		
2008	1.8	2009	1.7		

<sup>\*</sup>Quality based on a Likert Scale with (1) Excellent, (2) Good, (3) Fair and (4) Poor. Results were taken from the Spring 2011 Graduation Survey.

#### **Perkins Loan Default Rate**

	FY10	FY11	FY 12
Delta State	14.15%	20.61%	20.79%
Alcorn State	100.00%	40.00%	N/A
Jackson State	34.88%	37.93%	N/A
MUW	22.22%	5.10%	N/A

#### **Perkins Loan Cancellations**

	Principal	Borrowers
FY12	\$ 37,936.62	77
FY11	\$ 62,702.37	92
FY10	\$ 53,909.61	141
	\$ 154,548.60	310

#### Appendix A

#### Payment Plans

	Fall 2	2010	Spring	g 2011	Fall 2	2011	Spring	2012	Fall 2	2012	Spring	2013
	5-Pay	4-Pay	5-Pay	4-Pay	5-Pay	4-Pay	5-Pay	4-Pay	5-Pay	4-Pay	5-Pay	4-Pay
Plans in												
Dollars	7,158	45,636	204,321	123,622	18,298	323,350	88,344	118,382	172,170	375,546	277,393	157,866
Plans in												
Participants	12	121	107	72	10	172	54	70	69	172	133	77

	Fall 2010	Fall 2011	Fall 2012	
5-Pay	12	107	69	
4-Pay	121	172	172	
	133	279	241	653
				, i
	Spring 2011	Spring 2012	Spring 2013	
5-Pay	107	54	133	
4-Pay	72	70	77	
	179	124	210	513

The fall 2012 4-pay plan remained constant while the fall 2012 5-pay plan decreased in enrollment. The spring 2013 4-pay enrollment increased and the 5-pay enrollment increased dramatically.

#### Quality of Service\* Fall Spring 2012 2.1 2013 1.9 2011 2012 1.7 1.7 2010 1.8 2011 1.8 2009 2010 1.7 1.7 2008 1.8 2009 1.7

#### Perkins Loan Default Rate

	FY10	FY11	FY 12	FY 13
Delta State	14.15%	20.61%	20.79%	20.79%
Alcorn State	100.00%	40.00%	40.00%	Not Available
Jackson State	34.88%	37.93%	37.23%	Not Available
MUW	22.22%	5.10%	7.41%	Not Available

#### **Perkins Loan Cancellations**

	Principal	Borrowers
FY13	Not Available	Not Available *
FY12	\$ 37,936.62	77
FY11	\$ 62,702.37	92
FY10	\$ 53,909.61	141
	\$ 154,548.60	310

<sup>\*</sup>FISAP report not available for FY13

<sup>\*</sup>Quality based on a Likert Scale with (1) Excellent, (2) Good, (3) Fair and (4) Poor. Results were taken from the Spring 2011 Graduation Survey.

\*\*Student Business Services fall 2012 was the highest rating experienced in many years. Although the rating dropped slightly in the spring 2013 survey, the rating was still higher than average for previous spring semesters.