Current Vita

James Ohl Brown Instructor of Insurance Division of Economics & Finance 1989

Education

Bachelor Degree in Business Administration, Emphasis in Marketing, May, 1973, Delta State College

Masters Degree in Business Administration, Delta State University, May, 1985

Post-Masters work at Delta State University and the University of Mississippi

Employment

Delta State University

January, 1989 - Present

Instructor for the Department of Economics and Finance. Responsible for teaching Junior and Senior in the area of Insurance & Risk Management.

Advantage Capital Corporation

June, 1987 - 1993

Advantage Capital is a broker-dealer specializing in the marketing of mutual funds and other investment products for financial planning. Responsibilities included counseling clients and prospects in regard to their financial needs, recommending, and selling various investment products to help the clients meet their needs. All registration requirements for licensing with the National Association of Securities Dealers (NASD) was completed and examinations passed on a self-study program. I currently hold a Series 6 (mutual funds, variable products), Series 7 (General Securities), and Series 63 (State Blue Sky Law) licenses as well as Life/Health/Variable Contracts Insurance licenses.

Employment (continued)

Curtis Brown & Sons, Inc.

August, 1982 - June, 1987

Employed with family-owned business which is the only fully-equipped scrap metal processing facility in Bolivar County. Responsibilities included general operations management (production, personnel), solicitation of business accounts, sales, and evaluation of market environments for business growth opportunities.

Professional Development

- February, 1994 "Fostering Active Learning" workshop. Offered by the Center for Faculty Evaluation and Development, through Kansas State University.
- June, 1995 "Balancing the Demands of Teaching and Research." Offered by the University of Alabama.
- March, 1998 "Insurance Principles", Continuing Education Credit Course for the PIA (Professional Insurance Agents) of Mississippi. Developed class content and organized booklets and handout materials.
- April, 1998 "Insurance and Business Ethics", Continuing Education Credit Course for the PIA (Professional Insurance Agents) of Mississippi. Developed class content and organized booklets and handout materials.
- August, 1998 "Understanding Your Businessowners Policy", Mississippi Delta Community College Small Business Development Center. Developed class content and organized booklets and handout materials.
- March, 2000 "The H0-03 (Homeowners) Policy ", Continuing Education Credit Course for the PIA (Professional Insurance Agents) of Mississippi. Developed class content and organized booklets and handout materials.
- April, 2000 "The Commercial General Liability Policy", Continuing Education Credit Course for the PIA (Professional Insurance Agents) of Mississippi. Developed class content and organized booklets and handout materials.
- February, 2001 "Risk Management/Disaster Preparation/Agent-Insured Relationships," Continuing Education Credit Course for the PIA of Mississippi. Developed class content and organized booklets.

Professional Development (continued)

- May, 2001 "Homeowners 2000 Contract," Continuing Education Credit Course for the PIA of Mississippi. Developed class content and organized booklets and handout materials.
- June, 2001 "Personal Automobile Insurance Policy," Continuing Education Credit Course for the PIA of Mississippi. Developed class content and organized booklets and handout materials.
- March, 2002 "Business Owners Policy," Continuing Education Credit Course for the PIA of Mississippi. Developed class content and organized booklets and handout materials.
- May, 2002 "Amendments to the Homeowners Insurance Policy," Continuing Education Credit Course for the PIA of Mississippi. Developed class content and organized booklets and handout materials.
- 2002 Enrolled in the Associates In Risk Management Program as offered by the Insurance Institute of America. Successful completion will result in the awarding of the ARM designation.
- March 2004 "Personal Auto Insurance Policy", Continuing Education Credit Course for The PIA of Mississippi. Developed class content and organized booklets and handout materials.
- May, 2004 "Commercial Property Insurance", Continuing Education Credit Course for the PIA of Mississippi. Developed class content and organized booklets and handout materials.
- September, 2005 ROMEA Conference held at Delta State University, "Teaching Excellence."
- Spring Semester, 2007 Nominated for an Excellence in Teaching Award.
- Spring, 2008 Received AT&T Bell South Outstanding Faculty Teaching Award at the COB Awards Banquet.
- Spring, 2012 Received the S.E. Kossman Outstanding Teacher Award at Commencement.
- Spring, 2014 Received the AT&T Bell South Outstanding Faculty Teaching Award (2nd time) at the COB Awards Banquet.

Professional Meetings

1989 - 2004 - Mississippi Insurance Education Day, Jackson, MS.

February, 1990 - Mid-South Academy of Economics and Finance, Jackson, MS.

August, 1998 - PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS

September, 1998 - Mississippi Insurance Education Day, Jackson, MS

August, 1999 - PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS

September, 1999 - Mississippi Insurance Education Day, Jackson, MS

April 2000 - Attended and assisted with the SOBIE conference that was hosted by Delta State University.

August, 2000 - PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS

September, 2000 - Mississippi Insurance Education Day, Jackson, MS

August, 2001 - PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS

September, 2001 - Mississippi Insurance Education Day, Jackson, MS

August, 2002 - PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS

September, 2002 - Mississippi Insurance Education Day, Jackson, MS

March, 2003 - Insurance Agents Legislative Day in Jackson on March 11, 2003. This meeting was sponsored by the Professional Insurance Agents of Mississippi, Independent Insurance Agents of Mississippi, Mississippi Association of Insurance and Financial Advisors, and the Mississippi Association of Health Underwriters.

August, 2003 – PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS

September, 2004 - Mississippi Insurance Education Day, Jackson, MS

August, 2004 – PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS

Professional Meetings (continued)

- August, 2005 PIA (Professional Insurance Agents) of Mississippi Annual Meeting, Biloxi, MS
- September, 2006 Mississippi Insurance Education Day, Jackson, MS
- September, 2007 Mississippi Insurance Education Day, Jackson, MS
- September, 2008 Mississippi Insurance Education Day, Jackson, MS
- September, 2009 Mississippi Insurance Education Day, Jackson, MS

October, 2010 - Mississippi Insurance Education Day, Jackson, MS

Professional Activities

- January, 1989 Taught as an adjunct instructor, Greenville, MS, providing off-campus courses.
- July, 1989 Taught as an adjunct instructor, DSU campus, Cleveland, MS.
- August, 1989 Joined the Department of Economics and Finance on a full-time basis.
- March, 1998 "Insurance Principles" Continuing Education Program, PIA of Mississippi, Cleveland, MS.
- April, 1998 "Insurance and Business Ethics" Continuing Education Program, PIA of Mississippi, Cleveland, MS.
- August, 1998- "Understanding Your Businessowners Policy", Mississippi Delta Community College Small Business Development Center. Greenville, MS.
- March, 2000 "The H0-03 (Homeowners) Policy ", Continuing Education Credit Course for the PIA (Professional Insurance Agents) of Mississippi.
- March 2000 Reviewed "Introduction to Risk Management and Insurance", 6th edition, by Max Dorfman, for Prentice-Hall publishers. I am credited on page xix of the Preface in the Acknowledgments for my contribution to the textbook.
- April, 2000 "The Commercial General Liability Policy", Continuing Education Credit Course for the PIA (Professional Insurance Agents) of Mississippi.
- August, 2000 Performed an accuracy check on the manuscript for a new investments textbook that was being developed by by Prentice-Hall.

Professional Activities (continued)

- October 23, 26, 2000 Conducted the Insurance Planning component of the CFP (Certified Financial Planners) for the CFP Examination Live Review.
- February, 2001 "Risk Management/Disaster Preparation/Agent-Insured Relationships," Continuing Education Credit Course for the PIA of Mississippi.
- May, 2001 "Homeowners 2000 Contract," Continuing Education Credit Course for the PIA of Mississippi.
- June, 2001 "Personal Automobile Insurance Policy," Continuing Education Credit Course for the PIA of Mississippi.
- March, 2002 "Business Owners Policy," Continuing Education Credit Course for the PIA of Mississippi.
- May, 2002 "Amendments to the Homeowners Insurance Policy," Continuing Education Credit Course for the PIA of Mississippi.
- October, 2002 Interviewed by Channel 15, WXVT, for a segment concerning Risk Management and its role for bio-terrorism risks.
- March, 2004 "Personal Auto Insurance Policy", Continuing Education presentation was presented on behalf of PIA of Mississippi.
- May, 2004 "Commercial Property Insurance", Continuing Education presentation was conducted on behalf of PIA of Mississippi was approved by the Insurance Commissioner of Mississippi as being acceptable for continuing education requirements within the State of Mississippi.
- July/August 2004 Created and performed two seminars for the Small Business Development Center on Liability Insurance and on Property Insurance.
- January, 2006 Interviewed by 'Cleveland News Leader,' for information and insight into teenage driving and effects on automobile insurance.
- March, 2006 Reviewed a textbook, "Perspectives Of Risk Management and Insurance," Harold Skipper, William Feldhaus, and Laureen Regan, McGraw-Hill/Irwin Publishers.
- December, 2010 Reviewed an economics textbook, "Foundations Of Economics," Michael Parker and Robin Bade, Pearson Economics Publishing.

University Service

- 1994 1998 Faculty Senator for the Department of Economics and Finance on the DSU Faculty Senate. Also served on various sub-committees of the DSU Faculty Senate.
- 1996 1998 Faculty sponsor for the Graduate Student Advisory Organization. Assisted Dr. Keith Atkinson with various tasks and responsibilities
- 1996 1999 Faculty sponsor for the Financiers' Club, Department of Econ & Finance.
- 1994 Present Member of the Delta State University Attendance Committee.
- 1996 Present Member of the College of Business Scholarship Committee
- 1998 Present Member of the Economics/Finance Scholarship Committee. Charged with recruiting applicants and selecting recipients of the James Williams Memorial Scholarship and the Nap Cassibry Memorial Scholarship.
- 2003 Present Assigned to The Committee for Outcomes and Assessments for the College of Business. Over this period of time, our committee has been charged with developing Student Learning Objectives for the majors in the COB, as well as fine tuning the Graduate/Employer Survey.
- 2005 Present Elected to another term as Faculty Senator for the Division of ACC/CIS/FIN. Assigned to the Committee On Elections for the Faculty Senate; charged with conducting elections for the replacement of out-going faculty senators.
- 2007 Nominated for an Excellence in Service Award
- 2007 Named chair of the College of Business Scholarship Committee.
- 2008 Appointed to and served on the Foundations of Excellence Committee.
- 2008 Appointed to and served on the Merit Pay Appeals Committee.
- 2009 Appointed to The General Education Committee by Dr. Lotven.
- 2012 May/June: Traveled to Aachen, Germany and Maastricht, Holland as part of the Magellan Professor Exchange Program. Lectured in classes on Finance/Economics related topics.
- 2012 Appointed to Delta State University Student Hall of Fame Committee.
- 2012 December 15, 2012. Gave Commencement address.

Community Service

Member of the Cleveland-Bolivar County Chamber of Commerce

Member of Cleveland Rotary Club

Past President of Bolivar County Habitat for Humanity

Member of Council on Ministries, First United Methodist Church, Cleveland, MS

Past-President of Margaret Green Junior High School PTSA Assisted with the Greenville "Coats For Kids" Project in 2000. We raised over \$3,500 and purchased over 100 coats.

October, 2002 - Present - Served as a Chamber of Commerce Ambassador during Octoberfest. My responsibilities were to escort judges for the 'Memphis In May" sanctioned Bar-B-Que contest.