

BACHELOR OF BUSINESS ADMINISTRATION DEGREE

INSURANCE AND REAL ESTATE (09 catalog)

NAME _____ UA/GA _____ GRAD DATE _____
DSU ID# _____ ADVISOR _____ BAN _____ GPA _____
Evaluated by _____ Date _____ DBASE _____ HON _____

GENERAL EDUCATION REQUIREMENTS 45-50

| COURSE | SUB/TR | SEM | HRS | GR |
|--|--------|-----|-----|----|
| ENG 101 Eng Comp | | | 3 | |
| ENG 102/103 Eng Comp | | | 3 | |
| ENG LIT Elect | | | 3 | |
| ENG LIT Elect | | | 3 | |
| *FINE ARTS | | | 3 | |
| HIS 100/200 level | | | 3 | |
| HIS 100/200 level | | | 3 | |
| MAT 104 College Algebra (C or better required) | | | 3 | |
| **LAB Science | | | 3 | |
| **LAB Science | | | 3 | |
| PSY 101 Gen Psychology | | | 3 | |
| ECO 210 Intro to Macroeconomics | | | 3 | |
| ECO 211 Intro to Microeconomics | | | 3 | |
| CIS 205 Micro Applications | | | 3 | |
| COM 101 Pub Spk/COM 202 Intrprsnl Comm | | | 3 | |

*Select one art, music, or theater appreciation, history, or intro course

**Recommended for non-science majors: BIO 110, 121; CHE 110;
PHY 110, 205

WRITING PROFICIENCY REQUIREMENT

| | | | |
|------------------------------------|--|-----|--|
| ENG 300, CR/CAAP, CR/PPST, ENG 301 | | 0-3 | |
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SPECIAL DEGREE REQUIREMENTS

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| *GBA 204 Quant Methods for Business | | 3 | |
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*a grade of 'C' or better in MAT 104 is prerequisite

BUSINESS CORE 33

Overall GPA on Business Core must be 2.0 or better

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|--------------------------------|--|---|--|
| ACC 220 Financial Accounting I | | 3 | |
| ACC 320 Managerial Accounting | | 3 | |
| CIS 300 Mgmt Info Systems | | 3 | |
| FIN 300 Business Finance | | 3 | |
| GBA 203 Bus Communicat | | 3 | |
| GBA 220 Legal Env of Bus | | 3 | |
| MGT 200 Statistics | | 3 | |
| MGT 300 Prin of Management | | 3 | |
| MGT 342 Operations Mgt | | 3 | |
| MGT 499 Strategic Mgt | | 3 | |
| MKT 300 Marketing Principles | | 3 | |

DATE _____ DSU AVERAGE TO DATE _____ Totals to date _____

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INSURANCE & REAL ESTATE CORE 21

| COURSE | SUB/TR | SEM | HRS | GR |
|-------------------------------|--------|-----|-----|----|
| IRR 300 Risk and insurance | | | 3 | |
| IRR 420 Property Insurance | | | 3 | |
| IRR 421 Liability Insurance | | | 3 | |
| IRR 422 Risk Management | | | 3 | |
| IRR 423 Insurance Law Sem | | | 3 | |
| IRR 440 Life/Health Insurance | | | 3 | |
| MKT 321 Personal Selling | | | 3 | |

Select one of the following concentrations:

Option A: Financial Planning 15

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|--|--|---|--|
| ACC 451 Tax Acct I | | 3 | |
| FIN 430 Emp Benefits & Retirement Planning | | 3 | |
| FIN 435 Estate Planning | | 3 | |
| FIN 450 Investments | | 3 | |
| FIN 460 Personal Fin Planning | | 3 | |

Option B: Real Estate 15

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| IRR 350 Real Estate | | 3 | |
| IRR 451 Real Estate Brokerage | | 3 | |
| IRR 452 Real Estate Finance | | 3 | |
| IRR 453 Real Estate Appraisal | | 3 | |
| IRR 454 Real Estate Law | | 3 | |

GENERAL ELECTIVES 2-7

| COURSE | GR/HR | COURSE | GR/HR |
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TRANSFER WORK/NON-TRADITIONAL WORK

| SCHL | CR | HA | HP | QP | GPA | |
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