

# DELTA STATE UNIVERSITY'S LOCAL GOVERNMENT LEADERSHIP INSTITUTE

*Supporting Municipal Leaders in the Mississippi Delta*



IN PARTNERSHIP WITH  
THE JOHN C. STENNIS INSTITUTE OF  
GOVERNMENT & COMMUNITY  
DEVELOPMENT AT MISSISSIPPI  
STATE UNIVERSITY AND THE  
MISSISSIPPI MUNICIPAL LEAGUE

## ABOUT US

The focus of the Local Government Leadership Institute at Delta State University is to assist Delta communities in addressing governance challenges by providing local officials with the basic knowledge and tools needed to run their municipalities effectively and efficiently. The Institute offers basic, hands-on, governance training over a variety of municipal topics. Contact us to reserve a seat at our next training today!

## MARCH 2018 TRAINING

When: March 15, 2018 @ 11:00am - 1:00pm  
Location: DSU Center for Comm. & Econ. Development  
1417 College St., Cleveland, MS 38733  
Guest: Mr. Joe Young, Project Manager  
Presenter: Stennis Institute of Gov't. & Comm. Development  
RSVP: By March 12<sup>th</sup> @ [cbeaty@deltastate.edu](mailto:cbeaty@deltastate.edu)

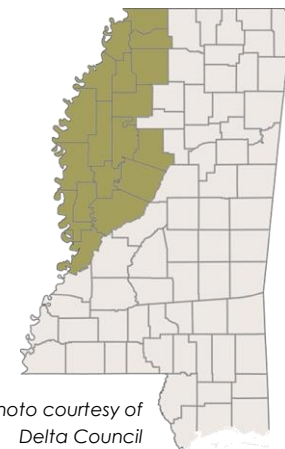


Photo courtesy of  
Delta Council

## TARGET AUDIENCE

Mayors, Alderpersons, and City Councilpersons in the following counties: Bolivar, Coahoma, Humphreys, Leflore, Sunflower, and Washington. (However, Mayors, Alderpersons/City Councilpersons statewide are welcome!)

## CONTACT US

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[www.deltastate.edu/leadership](http://www.deltastate.edu/leadership)

<b>"LOCAL SOURCES OF REVENUE"</b>	
<b>LEVEL ONE - STARTER TRAINING: DAY ONE, NOW WHAT?</b>	
Local Sources of Revenue: Understanding How Cities and Towns Make Money	Overview of the various sources of revenue available to local municipalities & counties (i.e., how are property tax rates set & administered; the role of sales tax in municipal revenue). Additional review of the structure & impact of various exemptions on municipal & county revenue.
<b>30 MINUTE CRASH COURSE: "Understanding Robert's Rules of Order"</b> <i>(optional @ 1:00-1:30pm)</i>	Effectively utilizing U.S. parliamentary procedure for governing business meetings of a diverse range; Book copies provided

**LUNCH SERVED; TWO MML CMO ELECTIVE CREDITS AVAILABLE; ASK ABOUT OUR DELTADOLLAR\$ INCENTIVES**

*This program is offered with support from the Robert M. Hearin Foundation and Casey Family Programs.*