



# Fashion Merchandising Interview Questions

- What would motivate you to optimal performance?
- Can you tell me about a time at work when you faced a difficult situation and how you worked to resolve it?
- How would you measure the success of this position?
- Can you tell me about a time that you handled a very difficult customer situation, what happened and how did you resolve it?
- Have you ever had to use your Creativity/resourcefulness to solve a problem, what was the situation and how did you resolve it?
- What would you do if you suspected an employee was stealing?
- Are you the type of person for whom things never seem to fall through the cracks?
- How do you feel about making a difficult decision?
- What principles guide your conduct?
- What role do you believe relationships play in making a sale?
- What techniques do you use to develop a quick rapport with customers?
- How important is it for you to develop a strong rapport with your employees? Explain the reasons why?